



Financial Statement Summary As of May 31, 2026

Proprietary Funds

Summary

Sumter Landing Amenity Division and Fitness Proprietary Funds are projected to meet budgeted revenues for FY 2025-26, while expenditures are trending below the current amended budget. *(As of May 31, 67% of the year has elapsed.)*

Revenues: Year-to-Date (YTD) Revenues of \$94,753,000 including Sumter Landing Amenity Division (SLAD) and Sumter Landing Fitness Fund, were greater than the Prior Year-to-Date (PYTD) of \$80,121,000 and are 70% of the budgeted revenues of \$135,730,000.

- Current year Amenity and General Governmental Revenues include \$82,670,000 in SLAD-owned amenity fees and Golf fees, and other Lifestyle Revenues of \$6,286,000. Amenity revenue fluctuates based on the CPI (Consumer Price Index) and increased over the Prior Year by an average of 3%. Another contributing factor to the increase in Amenity revenue is the SLAD Amenity purchase, which took place in February 2025.
- Other Income, which includes Property Damage Reimbursements, Access Fees, Gate Repair Fees, Amenity Late Penalties, ATM Leases, Lease Revenues, and Room Rentals, totals \$890,000 year-to-date, or 62% of the annual budget. These revenue sources are trending below budget due to office lease agreements that were anticipated in the budget but expired at the beginning of the fiscal year.
- Investment income of \$4,906,000 through May 31, 2026, was higher than the \$3,534,000 earned through May 31, 2025. Unrealized gains totaled \$174,000 YTD on May 31, 2025, while unrealized gains totaled \$1,517,000 as of May 31, 2026. In comparison, realized investment income did not vary as significantly. Realized gains totaled \$3,389,000 through May 31, 2026, compared to \$3,360,000 through May 31, 2025.
- Investment allocation: Approximately 80% of the portfolio consists of short-term fixed income securities, which was projected to experience a decrease in interest income from last year due to Federal Funds rate cuts. Rates, though lower than last year, are remaining more stable earning an estimated annual rate of return ranging from 3.13% to 4.25%. The long-term portion of the portfolio, representing approximately 15% of total investments, has seen some recent volatility is currently performing well with an annual rate of return of 19.47%.

Expenses and Other Changes: Year-to-date operating expenses of \$58,236,000 are more than Prior Year expenses of \$40,790,000. Current Year-to-Date spending is 59% of the amended budgeted expenses of \$97,969,000.



Statement of Activity - Proprietary Funds
For the Eight Months Ending May 31, 2026 (67% of the budget year)

Original Budget	Amended Budget	Budget % used		SLAD	Year To Date Fitness	Total	PYTD	Variance
REVENUES:								
\$ 130,148,703	\$ 130,148,703	68%	Amenity Fees and Other General Government	\$ 87,767,367	\$ 1,190,009	\$ 88,957,376	\$ 72,908,344	\$ 16,049,032
1,444,172	1,444,172	62%	Miscellaneous Revenue	882,215	8,186	890,401	3,678,571	(2,788,170)
<u>4,137,000</u>	<u>4,137,000</u>	<u>119%</u>	Investment Earnings, Realized and Unrealized	<u>4,681,104</u>	<u>224,481</u>	<u>4,905,585</u>	<u>3,533,603</u>	<u>1,371,982</u>
135,729,875	135,729,875	70%	Total Revenues:	93,330,686	1,422,675	94,753,361	80,120,517	14,632,844
EXPENSES:								
41,086,102	41,209,879	65%	Management and Other Professional Services	26,101,031	551,309	26,652,340	19,486,507	7,165,832
5,160,990	5,368,244	63%	Utility Services	3,359,918	26,138	3,386,056	2,888,347	497,709
40,112,602	40,010,392	54%	Building, Landscape and Other Maintenance	21,745,335	47,842	21,793,177	16,415,795	5,377,381
<u>11,043,022</u>	<u>11,380,972</u>	<u>56%</u>	Other Expenses	<u>6,083,073</u>	<u>321,629</u>	<u>6,404,702</u>	<u>1,999,547</u>	<u>4,405,155</u>
97,402,716	97,969,487	59%	Total Operating Expenses	57,289,358	946,917	58,236,275	40,790,197	17,446,078
17,291,517	21,877,099	29%	Capital Outlay - Infrastructure and FFE	6,244,141	-	6,244,141	2,872,062	3,372,079
39,896,064	39,893,064	76%	Debt Service	30,392,040	-	30,392,040	24,774,887	5,617,153
<u>2,250,000</u>	<u>2,250,000</u>	<u>67%</u>	Transfer	<u>1,500,000</u>	-	<u>1,500,000</u>	<u>1,500,000</u>	-
<u>59,437,581</u>	<u>64,020,163</u>	<u>60%</u>	Total Other Changes	<u>38,136,181</u>	-	<u>38,136,181</u>	<u>29,146,949</u>	<u>8,989,232</u>
<u>156,840,297</u>	<u>161,989,650</u>	<u>59%</u>	Total Expenses and Other Changes:	<u>95,425,539</u>	<u>946,917</u>	<u>96,372,456</u>	<u>69,937,147</u>	<u>26,435,310</u>
<u>\$ (21,110,422)</u>	<u>\$ (26,259,775)</u>		Change in Unreserved Net Position	<u>\$ (2,094,853)</u>	<u>\$ 475,758</u>	<u>\$ (1,619,095)</u>	<u>\$ 10,183,371</u>	<u>\$ (11,802,466)</u>
Total Cash and Investments, Net of Bond Funds								
				<u>\$ 110,400,278</u>	<u>\$ 5,913,613</u>	<u>\$ 116,313,891</u>	<u>\$ 119,929,063</u>	<u>\$ (3,615,172)</u>
Fund Balance								
			Net investment in capital assets	(46,186,463)	-	(46,186,463)	(46,630,779)	-
			Restricted for:					
			Debt service	10,129,428	-	10,129,428	8,003,211	-
			Renewal and Replacement	2,539,641	-	2,539,641	2,434,096	-
			Committed R and R General	33,008,088	939,505	33,947,593	31,697,593	-
			Unrestricted	<u>80,437,725</u>	<u>4,702,243</u>	<u>85,139,968</u>	<u>93,560,887</u>	-
			Total Fund Balance	<u>\$ 79,928,419</u>	<u>\$ 5,641,748</u>	<u>\$ 85,570,167</u>	<u>\$ 89,065,008</u>	<u>\$ (3,494,841)</u>



Governmental Fund

Summary

Sumter Landing Governmental Funds are projected to meet budgeted revenues for FY 2025-26, with expenditures currently at 60% of the amended budget, trending below budget. *(As of May 31, 67% of the year has elapsed.)*

Revenues: Year-to-Date Revenues of \$17,081,000 including Project Wide charges and Lake Sumter Landing (LSL) assessments were greater than the Prior Year of \$16,861,000 and are 71% of budgeted revenues of \$23,981,000.

- Special Assessments from Project-Wide were year to date \$13,906,000 or 67% of the budgeted Income of \$20,859,448 and are collected monthly from the numbered Districts 5-13, Brownwood, and Lake Sumter Landing Fund. These assessments have remained consistent with the Prior Year. Lake Sumter Landing's (LSL) assessment maintenance revenue is billed annually to commercial owners to maintain the property through the county tax collections. LSL has remained at 99.99% of its budgeted revenues. The LSL assessments increased over the Prior Year by 5% or \$123,000.
- Miscellaneous income of \$144,000 includes Annual CPM Maintenance Agreements and Leases. Many of the CPM agreements increase by CPI each year, and we have received 87% of the budgeted revenue.
- Investment income totaled \$356,000, consisting of \$206,000 in realized earnings and \$150,000 in unrealized earnings, exceeding the prior year-to-date investment gain of \$260,000. Total year-to-date investment earnings YTD represent 127% of the annual budgeted earnings of \$282,000
 - Investment allocation: The investment portfolio is currently allocated with 80% in short-term fixed-income securities and 20% in long-term assets. While the short-term portion is projected to see a decrease in yields following the Federal Funds Rate cut, these securities continue to provide a stable estimated annual return between 3.13% and 4.24%. Meanwhile, the long-term segment of the portfolio is performing exceptionally well, delivering an annual rate of return of 19.06%

Expenses and Other Changes: Year-to-Date operating expenses of \$14,391,000 are greater than the Prior Year expenses of \$13,464,000. Current Year-to-Date spending is 60% of the amended budgeted expenses of \$23,840,000.

- Management and Other Professional services include Engineering Services, and Other Professional Services. Current year's activity is slightly lower than previous year's activity mainly due to the decrease in management fees and engineering services for the Lake Sumter Landing fund. The current year-to-date total is \$733,000 and is 52% of the amended budget of \$1,414,000.



Statement of Activity - Government Funds
For the Eight Months Ending May 31, 2026 (67% of the budget year)

Original Budget	Amended Budget	Budget % used		Project Wide	Year To Date Lake Sumter Landing (LSL)	Total	PY YTD	Variance
REVENUES:								
			Charges for Services, Maintenance and Other Special					
\$ 23,534,105	\$ 23,534,105	70%	Assessments	\$ 13,906,061	\$ 2,674,825	\$ 16,580,886	\$ 16,457,963	\$ 122,922
165,116	165,116	87%	Miscellaneous Revenue	121,008	22,713	143,720	143,407	313
281,500	281,500	127%	Investment Earnings, Realized and Unrealized	256,669	99,661	356,330	259,940	96,391
23,980,721	23,980,721	71%	Total Revenues:	14,283,738	2,797,199	17,080,936	16,861,311	219,626
EXPENSES:								
1,258,381	1,414,484	52%	Management and Other Professional Services	468,809	264,621	733,431	740,705	(7,275)
1,950,485	1,785,485	56%	Utility Services	762,909	231,699	994,607	1,043,947	(49,339)
20,398,032	20,562,005	61%	Building, Landscape and Other Maintenance	11,754,542	875,021	12,629,563	11,672,256	957,308
78,353	78,353	43%	Other Expenses	3,701	30,034	33,735	7,269	26,467
23,685,251	23,840,327	60%	Total Operating Expenses	12,989,961	1,401,375	14,391,336	13,464,176	927,160
1,339,473	1,377,576	13%	Capital Outlay - Infrastructure and FFE	172,646	2,736	175,382	617,841	(442,459)
201,728	201,728	67%	Transfer	-	134,488	134,488	132,992	1,496
1,541,201	1,579,304	20%	Total Other Changes	172,646	137,224	309,870	750,833	(440,963)
25,226,452	25,419,631	58%	Total Expenses and Other Changes:	13,162,607	1,538,600	14,701,206	14,215,009	486,197
\$ (1,245,731)	\$ (1,438,910)		Change in Unreserved Net Position	\$ 1,121,131	\$ 1,258,599	\$ 2,379,730	\$ 2,646,302	\$ (266,571)
Total Cash and Investments, Net of Bond Funds				\$ 6,213,470	\$ 2,422,054	\$ 8,635,524	\$ 8,989,196	\$ (353,672)
Fund Balance								
			Unassigned	\$ 4,814,224	\$ 1,817,039	\$ 6,631,263	\$ 6,800,135	\$ (168,872)
			Restricted - Black Lake/Oak Hammock	7,966	-	7,966	4,346	3,620
			Committed R and R General	577,677	317,625	895,302	1,245,847	(350,546)
			Committed R and R Villa Roads	-	225,762	225,762	630,682	(404,920)
			Total Fund Balance	\$ 5,399,867	\$ 2,360,426	\$ 7,760,293	\$ 8,681,011	\$ (920,718)