

# Financial Statement Summary As of October 31, 2025

#### **Proprietary Funds**

**Revenues:** Year-to-Date (YTD) Revenues of \$11,677,000 including Sumter Landing Amenity Division (SLAD) and Sumter Landing Fitness Fund, are greater than the Prior Year-to-Date (PYTD) of \$7,916,000 and are 9% of the budgeted revenues of \$135,730,000. (As of October 31, 8% of the year has elapsed.)

- Current year Amenity and General Governmental Revenues include \$10,254,000 in SLAD-owned amenity
  fees, Golf fees and other Lifestyle Revenues of \$690,000. Amenity revenue fluctuates based on the CPI
  (Consumer Price Index) and increased over the Prior Year by an average of 3%. In addition, the increase in
  Amenity revenue is mainly due to the SLAD Amenity purchase in February 2025. Annual Golf Trail Fees and
  Fitness Memberships are running higher than budgeted revenues due to the newly acquired golf facilities
  and increased membership, respectively.
- Investment income of \$630,000 (\$312,000 realized gains and \$318,000 unrealized gains) is more than prior year's earnings of \$258,000, and at 15% of the budget of \$4,137,000. Investment allocation: 80% of the portfolio is Short-term Fixed income securities which are earning, on average, approximately 0.5% less than this time last year. The Long term (20%) portion of the portfolio is performing well at an annual rate of 15.18%.

**Expenses and Other Changes**: Year-to-date operating expenses of \$4,045,000 are more than Prior Year expenses of \$2,697,000. Current Year-to-Date spending is 4% of the amended budgeted expenses of \$97,364,000.

- Management and Other Professional Services include Management fees, Janitorial Services, Systems
   Management Support and Engineering Support. Year-to-date management fees increased by 41% compared
   to Prior Year management fees, due to the purchase in February 2025 of amenity facilities within District 12
   and 13.
- Utility Services include Electricity, Irrigation, and Water & Sewer expenses, totaling \$198,000. These expenses are greater than in the Prior Year of \$180,000 and are 4% of the amended budgeted expenses of \$5,161,000.
- Building, Landscape, and Other Maintenance Expenses totaling \$539,000 are more than the Prior Year of \$29,000. Expenditures are 1% of the amended budgeted expenses of \$40,079,000.
- Other Expenses include Operating Supplies, Casualty & Liability Insurance, and Printing Costs. These costs total \$249,000 and are more than Prior Year-to-Date expenses of \$119,000 and are 2% of amended budgeted expenses of \$11,027,000. October includes \$51,000 of Pool Furniture for Buttonwood and Caroline Pools.
- Budgeted Capital Outlay expenses are for HVAC Replacement, Golf Course Renovation and Bunker Replenishment, Construction of the new Wharf Boating Facility, Sound System Replacement and Fire Alarm Control Panel Replacement. The District has spent 0% of the budget as of October 31.

- Debt Service consists of the annual SLAD bond principal payment of \$11,390,000 made on October 1, 2025, Year-to-Date monthly interest payments totaling \$2,375,000. The Increase in Debt Service expense over prior year is due to the Sumter Landing CDD 2025 Bond Issuance in the amount of \$258,480,000.
- A total of \$188,000 has been transferred to the Committed Renewal and Replacement Fund.

#### **Change in Unreserved Net Position:**

The Year-to-Date decrease in Unreserved Net Position of (\$6,321,000) is higher than the Prior Year-to-Date decrease of (\$4,892,000). By Year-End, based on the anticipated revenues and expenditures through Year-End, the District will meet the budget decrease in Unreserved Net Position of (\$21,108,000).

#### **Investment Earnings:**

The following table outlines the Current Month Annualized Return and One Month Rate of Return earnings by investment category:

October 2025	CFB	FLCLASS	FL PALM	FL-FIT	FLTRUST	LTIP**						
Current Month Annualized Return*	3.61%	4.23%	4.25%	4.48%	4.05%	15.18%						
One Month Rate of Return	0.30%	0.35%	0.35%	0.37%	0.34%	1.28%						
Prior FY 2024 3.95% 4.49% 4.76% 4.61% 4.56% 11.59%												
*Current Month Annualized Return is an annualized return based on the past 30 day performance												
**LTIP Annualized Return represents the actual return achieved over the previous 12 months												



#### **Governmental Fund**

**Revenues:** Year-to-Date Revenues of \$1,864,000 including Project Wide charges and Lake Sumter Landing (LSL) assessments are greater than the Prior Year of \$1,809,000 and are at 8% of budgeted revenues of \$23,981,000. (As of October 31, 8% of the year has elapsed.)

- Project-Wide assessments are collected monthly from the numbered Districts 5-13, Brownwood, and Lake Sumter Landing Fund. These assessments have remained consistent with the Prior Year. Lake Sumter Landing's (LSL) assessment maintenance revenue is billed annually to commercial owners to maintain the property through the county tax collections. Sumter County collects the annual tax bill's assessments and remits them to the district, net of a 2% collection fee. LSL has collected 0% of its budgeted revenues.
   Majority of tax collections are received in December and January. The LSL assessments increased over the Prior Year by 5%.
- Miscellaneous income includes Annual CPM Maintenance Agreements and Leases. The majority of the CPM agreements increase by CPI each year.
- Investment income of \$45,000 (\$12,000 realized gain and \$33,000 unrealized gain) is more than the Prior Year-to-Date earnings of \$6,000. Total YTD investment earnings are 16% of the annual budgeted earnings of \$282,000. Investment allocation: 80% of the portfolio is Short-term Fixed income securities which are earning, on average, approximately 0.5% average less than this time last year. The Long term (20%) portion of the portfolio is performing well at an annual rate of 15.18.

**Expenses and Other Changes**: Year-to-Date operating expenses of \$588,000 are more than Prior Year expenses of \$131,000. Current Year-to-Date spending is at 2% of the amended budgeted expenses of \$23,685,000.

- Management and Other Professional services include Management fees, Engineering Services, and Other Professional Services. Current year's amended budget is slightly lower than previous year's amended budget mainly due to the decrease in management fees and engineering services for the Lake Sumter Landing fund.
- Utility Services include Electricity, Irrigation, Water & Sewer expenses totaling \$113,000. These expenses are more than the Prior Year expenses of \$79,000 and is running at 6% of budgeted expenses of \$1,950,000. Irrigation Water increased partly due to an increase in rates.
- Building, Landscape, and Other Maintenance Expenses totaling \$467,000 are more than Prior Year expenses of \$35,000 and are at 2% of amended budgeted expenses of \$20,341,000. The majority of the expenditures are for Landscape Recurring in the amount of \$337,000 for the year.
- Budgeted Capital Outlay expenses are for Shoreline Revetment, Mill and Overlay and Fence Replacement. The District has utilized 0% of amended budget on Year-to-Date Capital Outlay expenses

#### **Change in Unreserved Net Position:**

Year-to-Date change in Unreserved Net Position of \$1,259,000 is less than the Prior Year-to-Date change of \$1,662,000. By year-end, based on the anticipated revenues and expenditures, the District will meet the budget reduction in Unreserved Net Position of \$(1,246,000).

### **Investment Earnings:**

The following table outlines the Current Month Annualized Return and One Month Rate of Return earnings by investment category:

October 2025	CFB	FLCLASS	FL PALM	FL-FIT	FLTRUST	LTIP**						
Current Month Annualized Return*	3.61%	4.23%	4.25%	4.48%	4.05%	15.18%						
One Month Rate of Return	0.30%	0.35%	0.35%	0.37%	0.34%	1.28%						
Prior FY 2024 3.95% 4.49% 4.76% 4.61% 4.56% 11.59												
*Current Month Annualized Return is an annualized return based on the past 30 day performance												
**LTIP Annualized Return represents the actual return achieved over the previous 12 months												



### Statement of Activity - Proprietary Funds For the One Month Ending October 31, 2025 (8% of the budget year)

Original Budget	Amended Budget	Budget % used			Year To Date SLAD Fitness				Total	PYTD		Variance	
			REVENUES:										
\$ 130,148,703	\$ 130,148,703	8%	Amenity Fees and Other General Government	\$	10,818,454	Ś	125,753	Ś	10,944,207	Ś	7,573,728	Ś	3,370,479
1,444,172	1,444,172	7%	Miscellaneous Revenue	,	102,468	7	(58)	т.	102,410	т.	84,189	*	18,221
4,137,000	4,137,000	15%	Investment Earnings, Realized and Unrealized		600,154		29,831		629,985		258,493		371,492
135,729,875	135,729,875	9%	Total Revenues:		11,521,077		155,525		11,676,602		7,916,411		3,760,191
133,723,073	133,723,073	370	Total Nevenues.		11,321,077		155,525		11,070,002		7,310,111		3,700,131
			EXPENSES:										
41,086,102	41,097,439	7%	Management and Other Professional Services		2,989,490		68,792		3,058,282		2,369,574		688,708
5,160,990	5,160,990	4%	Utility Services		196,711		1,448		198,159		179,522		18,637
40,112,602	40,079,342	1%	Building, Landscape and Other Maintenance		532,500		6,786		539,286		28,641		510,645
11,040,952	11,026,584	2%	Other Expenses		243,065		6,059		249,124		119,143		129,981
97,400,646	97,364,355	4%	<b>Total Operating Expenses</b>		3,961,766		83,085		4,044,851		2,696,880		1,347,971
17,291,517	17,327,808	0%	Capital Outlay - Infrastructure and FFE								(64,903)		64,903
39,896,064	39,896,064	35%	Debt Service		13,765,248		-		13,765,248		9,988,581		3,776,667
2,250,000	2,250,000	35% 8%	Transfer		187,500		-		187,500		187,500		3,770,007
		_		-									2 044 570
59,437,581	59,473,872	<u>23</u> %	Total Other Changes		13,952,748	_	-	_	13,952,748	_	10,111,178		3,841,570
156,838,227	156,838,227	<u>11</u> %	Total Expenses and Other Changes:		17,914,514	_	83,085	_	17,997,599	_	12,808,058		5,189,541
\$ (21,108,352)	\$ (21,108,352)		Change in Unreserved Net Position	\$	(6,393,437)	\$	72,440	\$	(6,320,997)	\$	(4,891,647)	\$	(1,429,350)
			Total Cash and Investments, Net of Bond Funds	\$	110,380,611	\$	5,429,781	\$	115,810,392	\$	113,308,458	\$	2,501,933
			·	<del>-</del>		_		_		_	<u> </u>	_	
		:	*Preliminary Fund Balance - pending year-end close										
			Fund Balance										
			Net investment in capital assets		(44,856,447)		-		(44,856,447)		(46,139,094)		
			Restricted for:										
			Debt service		2,216,921		-		2,216,921		1,366,288		
			Renewal and Replacement		2,480,047		-		2,480,047		1,700,704		
			Committed R and R General		31,695,588		939,505		32,635,093		30,385,093		
			Unrestricted		84,160,460		4,298,925		88,459,385		85,364,498		
			Total Fund Balance	\$	75,696,568	\$	5,238,430	\$	80,934,998	\$	72,677,490	\$	8,257,508



## Statement of Activity - Government Funds For the One Month Ending October 31, 2025 (8% of the budget year)

Oı	riginal Budget	Amended Budget	Budget % used	REVENUES:	Pr	oject Wide	ı	ear To Date .ake Sumter anding (LSL)	Total	PY YTD		Variance
				Charges for Services, Maintenance and Other Special								
\$	23,534,105	\$ 23,534,105	7%	Assessments	\$	1,738,290	\$	-	\$ 1,738,290	\$ 1,738,290	\$	-
	165,116	165,116	48%	Miscellaneous Revenue		75,576		4,004	79,579	65,248		14,331
	281,500	281,500	<u>16%</u>	Investment Earnings, Realized and Unrealized		34,366		11,131	 45,496	 5,912		39,584
	23,980,721	23,980,721	8%	Total Revenues:		1,848,231		15,134	1,863,366	1,809,450		53,915
				EXPENSES:								
	1,258,381	1,315,881	1%	Management and Other Professional Services		-		7,922	7,922	16,283		(8,361)
	1,950,485	1,950,485	6%	Utility Services		108,650		4,608	113,257	79,477		33,780
	20,398,032	20,340,532	2%	Building, Landscape and Other Maintenance		449,284		17,229	466,513	35,302		431,211
	78,353	78,353	<u>0%</u>	Other Expenses		-		124	124	-		124
	23,685,251	23,685,251	2%	<b>Total Operating Expenses</b>		557,934		29,883	587,817	131,063		456,754
	1,339,473	1,339,473	0%	Capital Outlay - Infrastructure and FFE		-		_	-	-		-
	201,728	201,728	8%	Transfer		-		16,818	16,818	16,631		187
_	1,541,201	1,541,201	1%	<b>Total Other Changes</b>			_	16,818	16,818	16,631	_	187
_	25,226,452	25,226,452	<u>2</u> %	Total Expenses and Other Changes:		557,934		46,701	 604,635	147,694		456,941
\$	(1,245,731)	\$ (1,245,731)		Change in Unreserved Net Position	\$	1,290,297	\$	(31,566)	\$ 1,258,731	\$ 1,661,756	\$	(403,026)
				Total Cash and Investments, Net of Bond Funds	\$	5,982,139	\$	981,572	\$ 6,963,710	\$ 7,705,169	\$	(741,459)
				*Preliminary Fund Balance - pending year-end close Fund Balance								
				Unassigned	\$	4,968,418	\$	526,874	\$ 5,495,291	\$ 5,815,590	\$	(320,298)
				Restricted - Lake Miona Cons Easement		14,346		-	14,346	4,346		10,000
				Committed R and R General		577,677		317,625	895,302	1,245,847		(350,546)
				Committed R and R Villa Roads				108,092	 108,092	 514,321		(406,229)
				Total Fund Balance	\$	5,560,441	\$	952,591	\$ 6,513,032	\$ 7,580,105	\$	(1,067,073)